

Systematic and comprehensive performance checkups are vital to any ambulatory surgery center's (ASC) sustained success. Benchmarks derived from current and credible data can serve as a key input to ASC evaluations, help illuminate areas for improvement and drive decision-making. This ASC Industry Intelligence piece from Avanza Healthcare Strategies provides a compilation of some of the most recently published ASC key benchmarks and industry figures. We encourage you to use these as a quick pulse check of your ASC operations that may highlight what's working well and uncover any potential issues.

Note: In referencing these benchmarks, please consider factors specific to you (e.g., local market dynamics and labor costs, payer types, specialties, ownership structure, facility size) that may impact the metrics for your ASC.

FINANCIAL METRICS

	Median
Salaries, Wages and Benefits as % of Net Revenue	23%
Benefit Cost as % of Total Compensation	15.0%
Supply Cost a % of Net Revenue	27.8%
Number of Days Cash on Hand	56
Days in A/R	35-45 days
A/R over 90 days	<15%
Clean Claims	98%
Denial Rate	<5%

REVENUE PER CASE BY SPECIALTY

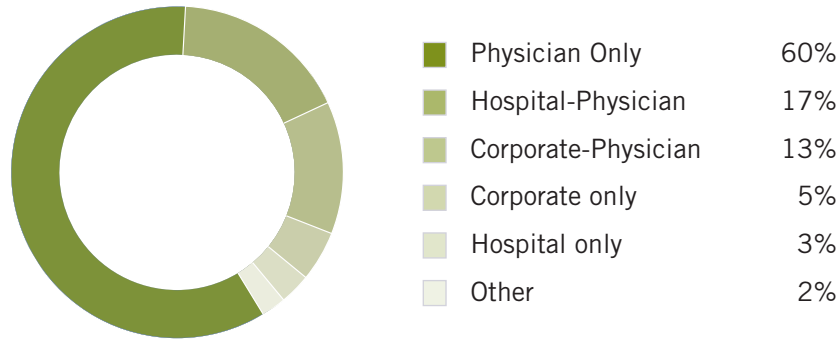
Specialty	Average across all payers
Gastroenterology	\$800
General Surgery	\$2,458
Gynecology	\$2,933
Ophthalmology	\$1,442
Sports Orthopedics	\$3,764
Otolaryngology	\$2,543
Pain Management	\$968
Plastic Surgery	\$2,010
Podiatry	\$2,688
Urology	\$2,483

CASE VOLUME METRICS

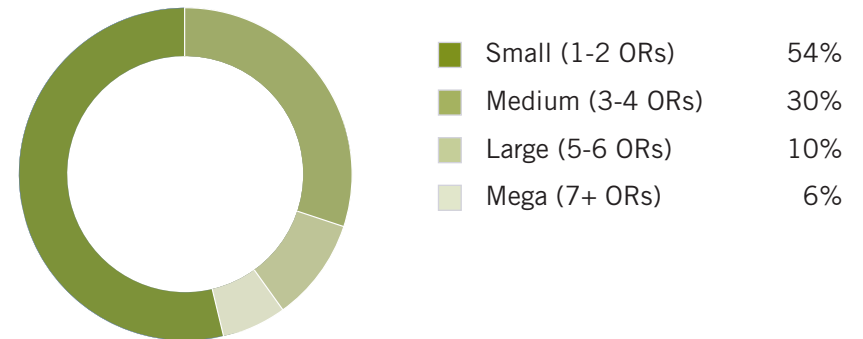
	Median
Annual surgical cases per operating room	1,104
Annual procedures per procedure room	1,357
Annual Orthopedic cases per room	800
Annual Ophthalmology cases per room	1,400
Annual Gastroenterology cases per room	1,500

To learn more about how an independent ASC assessment from Avanza can help your organization, get in touch at 512.479.6700 or hello@avanzastrategies.com.

OWNERSHIP STRUCTURE



FACILITY SIZE



STATE OF THE INDUSTRY



Number of ASCs in U.S.
6,000+



Annual ASC Growth Rate
2.5%



Percentage of For-Profit ASCs
95%



Percentage of Urban ASCs
93%



National Average # of Specialties Served Per ASC
2.84



Fastest Growing ASC Specialty
CARDIOLOGY



Specialties Receiving Highest Estimated Medicare Payment Increase in 2022
CARDIOLOGY, MUSCULOSKELETAL, UROLOGY

Sources: ASC Data, Ambulatory Surgery Center Association, Avanza Client Database, Becker's ASC Review, Centers for Medicare & Medicaid Services, Definitive Healthcare, FAIR Health, HealthCare Appraisers, McKinsey & Company, MedPAC, Surgical Notes, Advisory Board, United Health Group, VMG Health.
Based on data available as of January 2022

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